

SADDLE HORN

EQUITY

Equity investments in small and lower middle market companies where founders and family-operated business owners are seeking to make a transition of ownership for the next life cycle of the business.

Saddle Horn Equity acquires controlling interests in lower-middle market companies with the intention of growing them to the next level without a pre-defined hold period.

Investment Criteria

- \$1M - \$5M EBITDA
- Margins in excess of 10%
- Control Buyout
- USA or Canada based

Industries

- Niche Manufacturing
- B2B/Industrial Services

Company Profile

- Founder-Run/Family-Owned Businesses
- Established Track Record And Performance History
- Established Management Team Preferred (But Not Required)
- No Limitations For Additional Acquisitions
- Growth Opportunities And Operational Improvements Available



Core Principles

- **Resilience and diversification**
Businesses that benefit from diversifying supply chains to mitigate geopolitical risks and adapt to global uncertainties.
- **Infrastructure focus**
Companies contributing to or directly related to critical physical infrastructure—transportation, communications, and digital systems—that form the backbone of efficient and sustainable operations.
- **Long-term value**
Businesses built to endure, with models designed to adapt to technological advancements and market shifts, ensuring their relevance and viability over time.

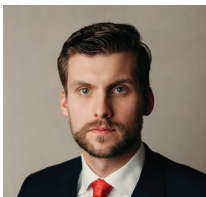


Zhengyu Huang
Director

Zhengyu "Z" has spent his professional career working in the US and China, giving him a unique perspective on the globalization of business and finance. Z worked at Intel Corporation as a Managing Director and then served under President Obama as a White House Fellow and special assistant to the Administrator for US Agency for International Aid.

In 2009, Z left Intel to found a successful financial services technology company connecting global institutional investors with opportunities in the emerging markets. The firm has eight offices in four countries, with 300 staff and growing, and has successfully helped institutional investors raise and invest more than \$16 billion. He has also raised over \$200 million for his various ventures.

Z has worked in over ten countries, including the US, Germany, Japan, India, and China and traveled to over 90 countries. He was educated at Stanford University, with a M.S. in Computer Science, B.S. in Industrial Engineering, and B.A. in Economics. He also earned his MBA from Harvard Business School.



Nick Olynyk
Chairman

An entrepreneur and investor with a decade of executive and operational experience in the lower middle market. In other words, Nick has started, built and sold entrepreneurial businesses and brands. After the sale of his consumer-packaged goods company, Vic West Brands, Nick completed his MBA from the University of California at Berkeley, specializing in Finance.



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